



# "EXPERIENCE AFRICA" JANUARY 2009

THIS IS NEWSLETTER IS INTENDED TO INFORM THE 4X4 AND OUTDOOR LEISURE COMMUNITY. WE AIM TO PROMOTE THE OFF- ROAD CAMPING LIFESTYLE. IF YOU ARE INCORRECTLY SUBSCRIBED OR DO NOT LIKE OUR NEWSLETTER PLEASE CLICK ON THE **UNSUBSCRIBE BUTTON** AT THE END OF THIS NEWSLETTER AND YOUR NAME WILL AUTOMATICALLY BE REMOVED. USING THE **UNSUBSCRIBE** BUTTON WILL PREVENT OUR SERVER FROM SENDING ANY FURTHER NEWSLETTERS TO YOU IN FUTURE. SOME BROWSERS DOES NOT DISPLAY THE **UNSUBSCRIBE** BUTTON AND WHICH CASE YOU SHOULD DELETE THE NEWSLETTER AND IN THE SUBJECT BAR OF THE REPLY TO EMAIL JUST TYPE "**UNSUBSCRIBE**" AND WE WILL MANUALLY REMOVE YOUR NAME FROM OUR EMAIL LIST.

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EDITOR: LOFTUS VILJOEN



Rhinos at Sunset – taken by Loftus at Khama in Botswana. Canon EOS 20D with Canon 100-400mm lens, 1/2000<sup>th</sup> sec, F/9,.

## FROM THE EDITOR:

We have combined our December 2008 and January 2009 Newsletters into this edition.

2008 - What a year we all had!!!

We would like to end 2008 and begin 2009 with the following story [for obvious reasons we have changed the details of the transaction but kept the principles involved]:

Some years ago we were approached by a “broker” who wanted to attract investors in buying an old copper mine in Zambia. The equipment was redundant and outdated but it was worth about \$1million – to restart the mine capital of at least \$5million was required. If the investors were able to raise the \$1million [USD] he would be able to “gear up” the investment to \$10million and generate that type of funds for us. This “broker” was very good with “names dropping” during strategic stages of our discussions and apart of using words like “hedge funds” and “leverage” the names of a couple of prominent bankers and cabinet ministers were mentioned. My simple question was: “if something is worth only \$1million, firstly, how can you expect to raise \$10million on that and, secondly, who is going to repay the \$10million?” Although the interest rates was far below those that we could ever obtain in South Africa these type of “financial structures” did not make out any sense to me. He tried to explain that in America you can buy a house for e.g. for \$10,000.00 but can raise funds of up to double that amount. Even if you can raise double that amount and even with low interest rates the final loan amount and the costs involved must be repaid. “Leverage” and “gearing up” to me means to increase your debt without increasing the equity or security to back it up – this is reckless and dangerous “risk management” as time has shown us. This all worked well as long as there were funds flowing [cash flow] and the borrowers were able to fulfil their monthly obligations, but as the disposable income started to dwindle the “credit crunch” became a reality. Suddenly some countries sat with billions of dollars of worthless mortgages and no one to repay it. The free falling of house [or property prices] placed a huge strain on the resources of some financial institutions which in turn lead stress/strain on share prices and we saw confidence lost in these financial institutions and their share prices drop from \$40 USD to \$4 USD in a space of a couple of months.

We started 2008 off by struggling to survive the affects of the economic downturn of 2007 only to find ourselves battling the housing [property] crisis where we saw property prices falling to below the 2003 level and the indications are that we are going to see further drop in property prices [some people say it may even drop to the 2000 level]- the continuance of falling prices of property prices is a state of “deflation/ depression” and for many property owners in South Africa this is a matter of grave concern as we are losing wealth and equity in our properties.

Globally the property crisis only deepened resulting what was called the “credit crunch”. Not only has the property prices drop but billions and billions of dollars of “stock value” has been wiped off the world markets and the bubble of the inflated wealth has burst. This affected us all and the markets worldwide saw a series of “Black Fridays” and a couple of “Happy Mondays”, but overall the year was more “black” than “happy”. Big financial institutions has gone bankrupt and “bailout plans” seemed to be the buzz words [or buzz concept] in the latter part of the year. Whether the “bailout” plans are going to work only time will tell.

Interest hikes and rising fuel price mid-year tightened the screws even more and slowly the global economies turned into recession. We felt it in a decline in growth and bookings generally was much lower than last year.

Pending the sale of our properties [or switch of properties] we had to put our expansion plans on hold. Estate agents tell us that properties that would have been sold within 90 days a year ago would be lucky if it is sold within 18 months. We remain positive that we will structure a deal to our satisfaction within the next couple of months to enable us to progress.

Although every one of us plans for growth we need to change our plans when the going gets tough and we need to adapt. Businesses that are able to adapt in harsh economic conditions will survive. The business of rental companies is more capital intensive than labour intensive and we have seen a couple of them closing down during the course of the year as the “credit crunch” took its toll.

On the other hand we have seen businesses growing horizontally by creating franchises or new branches or opening new divisions from within or merging other businesses into their own.

## **2009 - THE YEAR OF SMART PLANNING**

2009 will be the year of being “Smart” and to survive we all need to do “smart planning”.

We foresee a grim picture for 2009 as the credit crunch will keep on taking its toll worldwide. We expect the global economy to cool down further before it will rise. This will mean more hardship for the most of 2009, but the cooling effect will bring down prices of fuel and food and that is about the best we can expect. This will also bring down interest rates and I would not be surprised to see our own interest rates to come down as low as 12% during 2009.

Growth for 2009 will be painfully slow and it will feel for the most of us that we are only battling the doldrums out and going nowhere very slowly.

Over the last year or so we have observed a move away from coastal holidays and a growth in the camping holidays with more and more people enquiring about visiting various Game Reserves and Parks all over Southern Africa in 2009. We do not foresee a dramatic increase in bookings for 2009.

We could expect price increases in various goods and commodities, but I have the feeling that a large number of companies are going to bite the bullet and absorb much of the rising costs themselves and that they will be satisfied with lesser profit.

Although the picture ahead looks grim we should not fall into a state of despair – we will have to work hard and look after each other. We need to be smart in our planning for 2009 and look at the concept of “Rent Before You Buy” before investing in equipment that you will likely be going to use a maximum of 30 days per annum whilst for the rest of the year it will gather dust somewhere in storage.

We will be presenting our popular “Safari Planning” courses during 2009 where we will look into saving costs related to going out on a breakaway or short holiday. We will show you why it is not necessary to spend thousands of Rands on equipment or accessories to your vehicle.

We have outgrown our premises and need to relocate to larger premises and are hopeful that 2009 will be a new era for us with our relocation and the establishment of various branches. Keep out for more news on this matter.

We wish all our readers Happy Holidays and the best for 2009.

Our newsletters are archived under <http://www.graphicmail.com/9324> on the upper left hand corner of the latest newsletter on that site you will see a button marked “Archived Newsletters” simply click on the button and follow the menu. We have archived the last 18 months’ newsletters. Use the same link if the photos/images in this newsletter do not open in your browser.

Regards  
Loftus

## **CHOLERA: WATER SUPPLIES IN AFRICA: KEEPING IT CLEAN AND CLEAR:**

When you hear the word “cholera” it sends shivers down your spine, but that should not deter you from visiting Africa. You need to apply some common sense as well as a few basic hygiene principles/practises as you should be relatively safe.

In Our safari Planning courses we stress the importance of keeping load weight down when going on safari – speed is another element that should be kept low...

Water and fuel are the major contributors to the load weight you will have to carry with you. Looking at what some of the off-road caravan and trailer manufacturers are doing, you will see that they are adding more potential weight by building bigger and bigger water containers or tanks into their products. Tank capacities vary between 50 litres to 180 litres. Even 180 litres of water is not enough for a family of four on a ten-day safari. You will need about 10 litres of water per person per day for drinking, cooking and washing etc..., which is a minimum of 400 litres of water that you are going to need for the whole trip. This inevitably means that you will have to source local water somewhere on your trip – this also will mean that you will have to boil water [and leave it to cool down] or use some sort of purifying tablets.

One of our attendees on one of the Safari Planning course, Kevin du Plessis, came with a solution to purifying water through the Pureflow™ water purifier. Normally these purifiers are heavy so we asked Kevin to incorporate the tools all of us normally use on safari namely our air compressors as well as our 40-50 litre water containers. Much deliberation went into the question of how to pump the “local” water through the purifier, the energy consumption, the type of pump, the pressure, the total bulk and weight and last, but not least, the costs.



The purifier was built into a normal Ammo/Gommo box with the inlet and outlet [Gardena] fitting protruding on the sides. On the inlet side you will find a sediment filter with a carbon filter next to it. We used a 40 litre water container [the heavy duty type that Pioneer Plastics manufacture] with its own outlet [lever switch tap] and on the cap on top we drilled a hole through the cap and fitted it with a standard tyre air valve where we could use the 12volt air compressor to pump air into the water container after we have filled it with “local” water. Note: do not pump air into the container unless you have opened the outlet tap – you will cause the water container to explode. You only need enough air to force the water through the purifier.

Initially the sediment filter removes the suspended solids [dirt] ensuring the carbon filter receives clean water, thus prolonging its lifespan. The sediment filter is cheap and does all the hard work, and should be replaced when discoloured. The dirtier the incoming water, the quicker the sediment filter will clog up and restrict water flow.

The Pureflow system firstly consists of a polymer filter that filters down to 0.3 of a micron and it can filter up to 10,000 litres of water before you need to replace it. Polymer eliminates 99% of all know harmful bacteria, 93% of copper and lead. Secondly the activated carbon block removes chlorine, sulphur, pesticides, detergents, bad taste, odour and sediment in water, and thirdly the ion exchange resin removes lime and dissolved metals and softens the water considerably.

## **MAPPING: GOOGLE EARTH or MICROSOFT VIRTUAL EARTH**

When we are talking about “smart planning” we mean that we will have to use all the tools, technology and information we can find.

One of the tools that we can use is to look at aerial photos of the region we would like to visit and we came across two sites that provide it for us. The one is Google Earth [[www.earth.google.com](http://www.earth.google.com)] which we have been using for quite some time together with Tracks For Africa [<http://www.t4a.co.za>].

Local and international tourists can 'virtually' explore South Africa through the recently launched Google Earth South Africa layer.

The Google Earth technology allows users to travel the world's cities by means of satellite imagery and aerial photography.

The South African layer includes over 120 points of interest and a fully functional supporting website, providing an itinerary planner and detailed information about specific areas.

A 2010 sub-layer has also been included, providing potential visitors with key information regarding the 2010 FIFA World Cup.

Among the thousands of images incorporated into the South African layer are 360 degree images that function as virtual tours. Developed by Virtual Africa, the tours available include the view from Table Mountain and the Kruger National Park.

Google Earth attracted more than 300 million unique users between January and May 2008 and is available in 27 different languages.

Google Earth's satellite imagery now covers 30% of the world's land surface.

We have found that the satellite imagery is not in real time but usually about 18 months old and therefore you need to be aware of the limitations when doing your planning. You can find further maps on Google at <http://maps.google.com/> and if you want to locate our address on this site look at the following link <http://maps.google.com/?ie=UTF8&ll=-25.814326,28.239176&spn=0.002328,0.004807&t=h&z=18&lci=lmc:panoramio>

Microsoft has a similar mapping system called Virtual Earth, but finding the maps on their system takes time and you will have to browse through many web pages to get to their maps [we found the shortcut at <http://maps.live.com/>].

We find Google Earth much easier to work with than Virtual Earth [the latter only gives you an image up to 150 yards, whilst Google can bring you in closer.]

## **INVESTMENT OPPORTUNITY: BECOME PART OF THE NGONYAMA GROUP**

We have taken another look at our franchising opportunity and after discussions with various interested parties we are now in the position to source some of the capital rental goods much cheaper thus bringing the package price down considerably.

Ngonyama Camper Rentals has established itself as the leading and reputable off-road caravan rental company in South Africa over the last 5 years.

Our growth and reputation has prompted us to gear up for the next phase in our activities and that is to expand by creating new branches and franchises all over the country. With the



World Cup Soccer Event of 2010 just around the corner, here is a unique opportunity to become co-owner of a well known brand and be a part of the Ngonyama Group.

Our expansion is aimed at the main tourist hubs around South Africa and we need partners that are just as passionate about the outdoor camping lifestyle, as we are, to become involved with us.

We have limited franchise opportunities available for Cape Town, George, Port Elizabeth, East London, Durban,

Bloemfontein, Upington, Windhoek and Nelspruit.

The package will include:

- New off-road caravans for rental [or alternative products]
- New off-road trailers for rental [or alternative products]
- Equipment & accessories for the caravans/trailers
- Camping gear to rent
- A complete business system and manuals
- Dealership for caravans & trailers & equipment [new & used]
- Spares & service
- More...

We will set the successful applicant/s up with a complete business system and equipment to start trading immediately. We will also provide the necessary skills training for the applicant and his/her staff.

For more information and a NDA [non-disclosure agreement] contact Loftus Viljoen Snr on 08 444 10 333 or 012-3479824.

## **COURSES ... Introduction to digital wildlife photography.**

Our next scheduled course is the Introduction to Digital Wildlife Photography course on Saturday **24<sup>th</sup> January 2009** from 08:30.

The course fee is R150.00 per person. This is an introductory course to digital wildlife photography and we will concentrate on the various buttons and settings of your digital camera. We will look at basics of photography and why settings like:



aperture [F-stop], shutter speed and ISO are important as well as stability and composition. We will look at the type of equipment you will need for wildlife photography.

To book phone us on 08 444 10 333 or drop an email to [info@ngonyamarentals.co.za](mailto:info@ngonyamarentals.co.za)

## Around the campfire [some light hearted relief]...

Notes From An Inexperienced American Curry Taster Named FRANK, who was visiting Phoenix, Durban, South Africa:

"Recently I was honoured to be selected as a judge at a curry cook-off. The original person called in sick at the last moment and I happened to be standing there at the judge's table asking directions to the beer wagon when the call came. I was assured by the other two judges (couple of local Indian's) that the curry wouldn't be all that spicy, and besides, they told me I could have free beer during the tasting, so accepted. Here are the scorecards from the event:

### Curry # 1: Manoj's Maniac Mobster Monster Curry

JUDGE ONE: A little too heavy on tomato. Amusing kick.  
JUDGE TWO: Nice, smooth tomato flavour. Very mild.  
FRANK: Holy s@#t, what the hell is this stuff? You could remove Dried paint from your driveway. Took me two beers to put the flames out. I hope that 's the worst one. These guys are crazy.

### Curry # 2: Applesamy's Afterburner Curry

JUDGE ONE: Smoky, with a hint of pork. Slight Jalapeno tang.  
JUDGE TWO: Exciting BBQ flavour, needs more peppers to be taken seriously.  
FRANK: Keep this out of reach of children! I'm not sure what I am supposed to taste besides pain. I had to wave off two people who wanted to give me the Heimlich manoeuvre. They had to rush in more beer when they saw the look on my face.

### Curry # 3: Farouk's Famous Burn Down the Barn curry

JUDGE ONE: Excellent firehouse curry! Great kick. Needs more beans.  
JUDGE TWO: A beanless curry, a bit salty, good use of red peppers.  
FRANK: Call Colesburg, I've located a uranium spill. My nose feels like I have been snorting Drano. Everyone knows the routine by now, get me more beer before I ignite. Barmaid pounded me on the back; now my backbone is in the front part of my chest!! I'm getting s@#t-faced from all the beer.

### Curry # 4: Barbu's Black Magic

JUDGE ONE: Black bean curry with almost no spice. Disappointing.  
JUDGE TWO: Hint of lime in the black beans. Good side dish for fish or other mild foods, not much of a curry.  
FRANK: I felt something scraping across my tongue, but was unable to taste it, is it possible to burn-out taste buds? Savathree, the bar maid, was standing behind me with fresh refills; that 300 lb. b\$%ch is starting to look HOT, just like this nuclear waste I'm eating. Is curry an aphrodisiac?

### Curry # 5: Laveshnee's Legal Lip Remover

JUDGE ONE: Meaty, strong curry. Cayenne peppers freshly ground, adding considerable kick. Very impressive.  
JUDGE TWO: Curry using shredded beef; could use more tomato. Must

admit the cayenne peppers make a strong statement.  
FRANK: My ears are ringing, sweat is pouring off my forehead and I can no longer focus my eyes!! I f@%ted and four people behind me needed paramedics. The contestant seemed offended when I told her that her curry had given me brain damage. Savathree saved my tongue from bleeding by pouring beer directly on it from a pitcher. I wonder if I'm burning my lips off? It really p%sses me off that the other judges asked me to stop screaming. Screw them!

### **Curry # 6: Vera's Very Vegetarian Variety**

JUDGE ONE: Thin yet bold vegetarian variety curry. Good balance of spice and peppers.

JUDGE TWO: The best yet. Aggressive use of peppers, onions, and garlic. Superb.

FRANK: My intestines are now a straight pipe filled with gaseous, sulphuric flames. I s%@t myself when I f#\$ted and I'm worried it will eat through the chair. No one seems inclined to stand behind me except that Savathree, she must be kinkier than I thought. Can' t feel my lips anymore. I need to wipe my ass with a snow cone!

### **Curry # 7: Sugash's Screaming Sensation Curry**

JUDGE ONE: A mediocre curry with too much reliance on canned peppers.

JUDGE TWO: Ho Hum, tastes as if the chef literally threw in a can of curry peppers at the last moment. I should note that I am worried about Judge Number 3. He appears to be in a bit of distress as he is cursing uncontrollably.

FRANK: You could put a grenade in my mouth, pull the pin, and I wouldn't feel damn thing. I've lost the sight in one eye, and the world sounds like it is made of rushing water. My shirt is covered with curry which slid unnoticed out of my mouth. My pants are full of lava-like sh\$t to match my damn shirt. At least during the autopsy they'll know what killed me. I've decided to stop breathing, it's too painful. Screw it, I'm not getting any oxygen anyway. If I need air, I'll just suck it in through the 4 inch hole in my stomach!!

### **Curry # 8: Hansraj's Mount Saint Curry**

JUDGE ONE: A perfect ending, this is a nice blend curry, safe for all, not too bold but spicy enough to declare its existence.

JUDGE TWO: This final entry is a good, balanced curry, neither mild nor hot. Sorry to see that most of it was lost when Judge Number 3 passed out, fell over and pulled the curry pot down on top of himself. Not sure if he's going to make it. Poor Yank, wonder how he'd have reacted to a really hot curry?

FRANK: -----(editor's note: Judge #3 was unable to report)

## **Tours for 2009**

THE PRICES WE QUOTE BELOW ARE SUBJECT TO ANY PRICE INCREASES FROM THE PARKS.

We have decided to concentrate on the beauty of the Kalahari [closer to home and less fuel to drive out] and planned all our trips for 2009 on the Kalahari area of South Africa and Botswana. Below is our provisional planning for our tours for 2009.

Itineraries for these tours are now available on our new-look website <http://www.ngonyamarentals.co.za/> or simply drop us an e-mail.



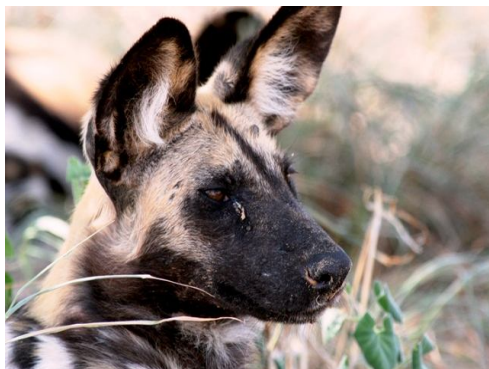
## **TOUR 1/2009: THE OKAVANGO DELTA TOUR**

*Departing 27<sup>th</sup> March 2009 for 12 days. This tour will take us all around the Delta and we will visit Maun, Moremi, Savuti, Caprivi and back to Shakawu and Maun to complete the circle. Costs R7.200.00 \* per person.*



## **TOUR 2/2009: CHOBE SAVUTI WILDLIFE PHOTOGRAPHY TOUR**

*Departing 24<sup>th</sup> April 2009 for 10 days. Camp in the wild at Ihaha and Savuti. Opportunity to take stunning wildlife photos. R6000.00\* per person.*



## **TOUR 3/2009: KHUTSE**

*Departing 12<sup>th</sup> June 2009 for 5 days. Short trip and ideal for photography. We will visit this remote part of the Central Kalahari. R3500.00\* per person.*



## **TOUR 4/2009: THE KALAHARI RAPTOR TOUR**

*Departing 27<sup>th</sup> June 2009 for 10 days. We will visit the Trans-frontier Park in search of raptors and predators. R6000.00\* per person.*



## **TOUR 5/2009: THE OLD KALAHARI TOUR**

*Departing 10<sup>th</sup> July 2009 for 10 days. We will visit the Central Kalahari and camp in or near Deception Valley. R6000.00\* per person.*



## **TOUR 6/2009: MOREMI-SAVUTI PHOTOGRAPHY TOUR**

*Departing 23<sup>rd</sup> September 2008 for 10 days. Camp at Moremi and Savuti in the wild. R6000.00\* per person.*

*\*Plus VAT, terms and conditions apply. These are self-drive safaris with your own 4x4 and camping gear. Parks fees [based on 2008 tariffs] as well as camping fees are included. We also cater for 2 meals a day [basic breakfast plus a full dinner], but you will have to cater for your own lunches or brunches, snacks and drinks. We supply the communication radios, recovery vehicle, guides and support on tour. Contact us on 08 444 10 333 or email [info@ngonyamarentals.co.za](mailto:info@ngonyamarentals.co.za) for more information.*

## GENERALLY SPEAKING

Talking.... conditions in Botswana & Mozambique

We had many visitors returning from Botswana advising us that Botswana had a lot of rain and areas like Central Kalahari [especially the tracks from Rakops to Matswere Gate] is treacherous and the going very slow. The problems they have encountered includes mud and water where they were not able to judge the depth without getting out of the vehicles and walking the water obstacles before trying to cross it. Crossing water with a solid base beneath it was not a problem, but where-ever mud was encountered it posed a problem and many got stuck.

There are reports of heavy rains and flooding in Mozambique [especially the Inhambane region] and the road conditions are treacherous. The rain season has only started now and we can expect the conditions to deteriorate further. The occurrence of cholera may also become a problem in Mozambique. Plan "smart" if you want to visit this area in the next couple of months.

Talking ... website updates

Our pdf files and word documents on our website are now downloadable after we have sorted out the download problems with our website hosts.

We have added new photo galleries to the site and updated all pages. This will be done on a regular basis. A new feature of our photo galleries is that the visitors to our site can add comments to the photos.

Talking... Beeld Holiday Show & Shows for 2009.



The Beeld Holiday Show is one of the major holiday shows in Southern Africa and will take place at the Gallagher Estate in Midrand from 13-15<sup>th</sup> February 2009.

This is the place where you can visit tourism organizations, tour operators, travel agents, safari accessories and manufacturers/dealers in all types of caravans/trailers or equipment.

We hoped to have to products available from our associated abroad and locally, but it seems that they will not reach us in time for us to launch a couple of new products which we believe will make an impact on the off-road camping lifestyle.

We are not sure which shows we will attend this year and the planning or scheduling will depend on various factors like our moving to new premises the production and supply of new products. We will keep you informed.

## IETSIE AFRIKAANS...

*Smaak my, hoe ouer 'n mens word, hoe gouer gaan die tyd verby.  
So is nog 'n jaar is amper verby.  
'n Jaar met baie mooi oomblikke.  
'n Jaar waarin 'n mens vriende gemaak het..... en ook verloor het...  
Daar was die Happy days.....  
Daai dae wat jy voel jy moes eerder in die bed gebly het.....  
Dae wat ons bietjie vasgehou wou word vir protection...  
Daai "eye to eye" oomblikke....  
Daar was ook daardie moedelose dae...  
Die dae wat jy sterk gevoel het  
Die agterste voor dae...  
Die dae wat jy 'n hupstootjie van jou vriende nodig gehad het...  
Die werklike spectacular dae!  
Die Stil word tye vir dit wat werklik saak maak...  
Daai "Aargh Jinne Maaa" – oomblikkies ☺  
Dankie vir julle e-posse die afgelope jaar.  
Mag ons e-pos vriendskap vir 2009 daarop voort bou en selfs verbeter.  
en Julle wat met VAKANSIE gaan:  
Geniet dit!! maar wees terselfdetyd verantwoordelik...  
Wees elke dag dankbaar vir nog 'n geseende jaar...  
Laat jul liggies helder skyn sodat die wereld kan sien waaroor die vieringe gaan.*

*Mag julle 'n Geseënde feestyd en 'n voorspoedige 2009 hê!  
Loftus & Personeel*

## **NGONYAMA SERVICE DIVISION:**

Going through sand, dust, mud and water place immense strain on your 4x4 or caravan of trailer and we suggest that after cleaning it thoroughly to check the under carriage for damage. Jack up the wheels and turn it to see if there is any damage to the braking system or drums or bearings. Clean and re-grease it. It is always good to service your off-road trailer/caravan after a trip into the bush.

Off-road caravans and off-road trailers do take a huge amount of hammering, shocks and vibrations causing pop rivets, bolts and nuts etc. to come loose. Wheel bearings, shock absorbers and braking systems need to be checked, serviced and replaced where necessary – we replace dampers [on the coupler] at least once a year and shock absorbers at least every 18 months. Wheel bearing replacement depends on the terrain travelled, but you need to have them checked on every major service.

Our standard service cost only R600 for an off-road caravan and R500.00 for an off-road trailer [plus VAT] plus spares parts, if necessary. Our standard major service checklist covers about 50 different items. We have the staff and facilities to help you. Give us a call.

## **FOR SALE & WANTED:**

We have stock of late model off-road caravans, trailers and camping gear for sale.

Have a look at our new look website [www.ngonyamarentals.co.za](http://www.ngonyamarentals.co.za) where we have created a web page especially for us and our readers for the advertising of used off-road caravans, off-road trailers and camping gear that are available for sale.

## CONTACT DETAILS:

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